

**AUTO**  
**Loan Payment Examples**

San Antonio			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	7.14%	\$18.43
2015 - 2018	66	7.64%	\$18.67
2014 - Older	66	8.14%	\$18.92
2019 - Current	75	7.69%	\$16.90
2015 - 2018	75	8.19%	\$17.14
2014 - Older	75	8.69%	\$17.40
2019 - Current	84	8.74%	\$16.02
2015 - 2018	84	9.24%	\$16.28
2014 - Older	84	9.74%	\$16.54

Austin			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	6.99%	\$18.34
2015 - 2018	66	7.49%	\$18.60
2014 - Older	66	7.99%	\$18.84
2019 - Current	75	7.59%	\$16.85
2015 - 2018	75	8.09%	\$17.09
2014 - Older	75	8.59%	\$17.35
2019 - Current	84	8.59%	\$15.95
2015 - 2018	84	9.09%	\$16.20
2014 - Older	84	9.59%	\$16.46

Colorado (North)			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	7.49%	\$18.60
2015 - 2018	66	7.99%	\$18.84
2014 - Older	66	8.49%	\$19.09
2019 - Current	75	7.94%	\$17.02
2015 - 2018	75	8.44%	\$17.27
2014 - Older	75	8.94%	\$17.52
2019 - Current	84	8.49%	\$15.89
2015 - 2018	84	8.99%	\$16.15
2014 - Older	84	9.49%	\$16.41

Colorado (South)			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	7.49%	\$18.60
2015 - 2018	66	7.99%	\$18.84
2014 - Older	66	8.49%	\$19.09
2019 - Current	75	7.94%	\$17.02
2015 - 2018	75	8.44%	\$17.27
2014 - Older	75	8.94%	\$17.52
2019 - Current	84	8.49%	\$15.89
2015 - 2018	84	8.99%	\$16.15
2014 - Older	84	9.49%	\$16.41

Utah			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	7.79%	\$18.74
2015 - 2018	66	8.29%	\$18.99

2014 - Older	66	8.79%	\$19.24
2019 - Current	75	8.04%	\$17.07
2015 - 2018	75	8.54%	\$17.32
2014 - Older	75	9.04%	\$17.57
2019 - Current	84	8.89%	\$16.10
2015 - 2018	84	9.39%	\$16.36
2014 - Older	84	9.89%	\$16.62

Rio Grande Valley			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	8.24%	\$18.97
2015 - 2018	66	8.74%	\$19.21
2014 - Older	66	9.24%	\$19.46
2019 - Current	75	8.64%	\$17.37
2015 - 2018	75	9.14%	\$17.63
2014 - Older	75	9.64%	\$17.88
2019 - Current	84	9.84%	\$16.59
2015 - 2018	84	10.34%	\$16.86
2014 - Older	84	10.84%	\$17.12

Coastal Bend			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	8.24%	\$18.97
2015 - 2018	66	8.74%	\$19.21
2014 - Older	66	9.24%	\$19.46
2019 - Current	75	8.64%	\$17.37
2015 - 2018	75	9.14%	\$17.63
2014 - Older	75	9.64%	\$17.88
2019 - Current	84	9.84%	\$16.59
2015 - 2018	84	10.34%	\$16.84
2014 - Older	84	10.84%	\$17.12

El Paso			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2019 - Current	66	6.69%	\$18.21
2015 - 2018	66	7.19%	\$18.45
2014 - Older	66	7.69%	\$18.70
2019 - Current	75	7.09%	\$16.60
2015 - 2018	75	7.59%	\$16.85
2014 - Older	75	8.09%	\$17.09
2019 - Current	84	8.29%	\$15.79
2015 - 2018	84	8.79%	\$16.05
2014 - Older	84	9.29%	\$16.31

†APR= Annual Percentage Rate

†† Payment examples are based on the rate for a 740+ credit score.

Payment is for principal and interest only per \$1,000 loan. For example,

a \$10,000 loan at a rate of 7.14% for 66 months at \$18.43 per \$1,000 would be a monthly payment of \$184.22