

**AUTO**  
**Loan Payment Examples**

San Antonio			
Model Year	Term (Months)	APR†	Payment per \$1.000 ††
2015-2021	66	2.69%	\$16.34
2011-2014	66	3.19%	\$16.57
2010-Older	66	3.69%	\$16.80
2015-2021	75	3.24%	\$14.77
2011-2014	75	3.74%	\$15.00
2010-Older	75	4.24%	\$15.23
2015-2021	84	4.29%	\$13.83
2011-2014	84	4.79%	\$14.07
2010-Older	84	5.29%	\$14.31

Austin			
Model Year	Term (Months)	APR†	Payment per \$1.000 ††
2015-2021	66	2.54%	\$16.27
2011-2014	66	3.04%	\$16.50
2010-Older	66	3.54%	\$16.73
2015-2021	75	3.14%	\$14.73
2011-2014	75	3.64%	\$14.96
2010-Older	75	4.14%	\$15.19
2015-2021	84	4.14%	\$13.76
2011-2014	84	4.64%	\$14.00
2010-Older	84	5.14%	\$14.24

Colorado (North and South)			
Model Year	Term (Months)	APR†	Payment per \$1.000 ††
2015-2021	66	2.99%	\$16.48
2011-2014	66	3.49%	\$16.70
2010-Older	66	3.99%	\$16.93
2015-2021	75	3.19%	\$14.75
2011-2014	75	3.69%	\$14.98
2010-Older	75	4.19%	\$15.21
2015-2021	84	4.19%	\$13.79
2011-2014	84	4.69%	\$14.02
2010-Older	84	5.19%	\$14.26

Utah			
Model Year	Term (Months)	APR†	Payment per \$1.000 ††
2015-2021	66	2.99%	\$16.48
2011-2014	66	3.49%	\$16.70
2010-Older	66	3.99%	\$16.93
2015-2021	75	3.19%	\$14.75
2011-2014	75	3.69%	\$14.98
2010-Older	75	4.19%	\$15.21
2015-2021	84	4.19%	\$13.79
2011-2014	84	4.69%	\$14.02
2010-Older	84	5.19%	\$14.26

Rio Grande Valley			
Model Year	Term (Months)	APR†	Payment per \$1.000 ††
2015-2021	66	3.29%	\$16.61
2011-2014	66	3.69%	\$16.80
2010-Older	66	4.89%	\$17.35

2015-2021	75	3.79%	\$15.03
2011-2014	75	4.19%	\$15.21
2010-Older	75	5.39%	\$15.78
2015-2021	84	4.29%	\$13.83
2011-2014	84	4.69%	\$14.02
2010-Older	84	5.89%	\$14.60

Coastal Bend			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2015-2021	66	3.29%	\$16.61
2011-2014	66	3.69%	\$16.80
2010-Older	66	4.89%	\$17.35
2015-2021	75	3.79%	\$15.03
2011-2014	75	4.19%	\$15.21
2010-Older	75	5.39%	\$15.78
2015-2021	84	4.29%	\$13.83
2011-2014	84	4.69%	\$14.02
2010-Older	84	5.89%	\$14.60

El Paso			
Model Year	Term (Months)	APR†	Payment per \$1,000 ††
2015-2021	66	3.29%	\$16.61
2011-2014	66	3.79%	\$16.80
2010-Older	66	4.29%	\$17.35
2015-2021	75	3.69%	\$15.03
2011-2014	75	4.19%	\$15.21
2010-Older	75	4.69%	\$15.78
2015-2021	84	4.89%	\$13.83
2011-2014	84	5.39%	\$14.02
2010-Older	84	5.89%	\$14.60

†APR= Annual Percentage Rate

†† Payment examples are based on the rate for a 740+ credit score.

Payment is for principal and interest only per \$1,000 loan. For example,

a \$10,000 loan at a rate of 2.69% for 66 months at \$16.34 per \$1000 would be a monthly payment of \$163.36